

**COMPARING FULL SERVICE CALIFORNIA HMO ENROLLMENT
FOR MARCH 31, 2014 AND MARCH 31, 2015 (see Notes, pg 8)**

ALL HMO PRODUCT LINES ENROLLMENT

	<u>HMO Plans 2014</u>	<u>HMO Plans 2015</u>	<u>Difference</u>	<u>Percent Chg</u>
Commercial	9,631,021	9,936,886	+305,865	+3%
Medicare	2,030,126	2,254,455	+ 224,329	+11%
Medi-Cal	6,774,841	8,608,032	+1,833,191	+27%
Total	18,435,988	20,799,373	+2,363,385	+13%

All the following analyses are based on enrollee count AFTER subcontracting occurred between unrestricted plans.

COMMERCIAL ENROLLMENT- includes CoveredCa (no plan subcontracted commercial enrollees in 2015)

- Of the 17 Plans having Commercial enrollment (excluding 5 county-sponsored HMOs’ “In Home Supportive Services [IHSS]” coverage), 10 plans experienced an increase in commercial enrollment over 2014: Kaiser [336,314]; Health Net [45,228]; Sharp [23,377]; Molina [16,024]; Western Health Advantage [10,183]; Sutter [7,000]; Chinese [5,002]; Santa Clara Plans [927]; County of Ventura [372]; and Community Care Health Plan [172]. Note: CoveredCa HMO Enrollees are counted in the Commercial category; thus recent increases in Commercial Enrollees includes CoveredCa’s participating HMOs: Blue Cross, Blue Shield, Chinese, Health Net, Kaiser, LA Care, Molina, Sharp Valley Health (Santa Clara Plan) and Western Health Advantage.
- For 2015, the largest Commercial Plan was Kaiser [6,092,389], followed by: Blue Shield [908,798]; Blue Cross [735,308]; Health Net 742,872]; UHC/PacifiCare [463,274]; and Aetna [387,428].

MEDICARE ENROLLMENT –(no plan subcontracted Medicare enrollees in 2014)

- For 2015, there are 19 Medicare-Only plans out of 28 plans with Medicare as a business line.
- All Medicare plans experienced an increase from 2014, except Aetna, CalOptima and EasyChoice with a 44% **decrease**
- The largest Medicare Plan was Kaiser with 1,036,159, followed by: UHC/Secure Horizons [328,034]; Health Net [191,700]; Scan [148,662]; Blue Shield [112,761]; and Humana [61,723].

MEDI-CAL/HEALTHY FAMILIES/HEALTHY KIDS/AIM – in 2015, 15 of the 23 plans doing Medi-Cal business did some subcontracting

- For 2015, the most significant subcontracting was accomplished by: LA Care [825,477 which was 74% of its total Med-Cal]; followed by CalViva [306,889 for 100% of its Medi-Cal]; and Health Net [126,944 for 8% of its Medi-Cal].
- The largest Medi-Cal Plan was: Health Net [1,496,165]; followed by Blue Cross [1,101,913]; Inland [951,755]; CalOptima [690,850]; Kaiser [525,141]; Molina [390,424]; and Alameda Alliance [209,186] (*note: if the enrollee count excluded re-allocation due to subcontracting, LA Care would be first with 1,117,004*) .
- The largest subcontractors were: Blue Cross [400,759]; Kaiser [413,413]; Health Net [316,121]; Care 1st [288,953]; and Molina [126,944].

RESTRICTED/LIMITED LICENSED HEALTH PLANS (plan2plan) – these plans are growing in number [14] and full-risk enrollees [1,489,885]

- Of the 14, DaVita HealthCare Partners is the largest [536,250], followed by Heritage Provider Network [512,574]; then PRIMECARE [200,049]; Scripps [89,688]; EPIC [68,003]; Monarch [57,056]; with the remaining 8 restricted plans having less than 25,000 enrollees each.

FULL SERVICE (Restricted & Unrestricted) HMO PLANS' ENROLLMENT FOR YEARS MARCH 31, 2014 & 2015
ENROLLMENT IS COUNTED AT THE UNRESTRICTED PLANS RESPONSIBLE FOR ARRANGING CARE WITH PROVIDERS (see "Notes" on Page 8)

Color Legend:	DMHC Licensed full service plan, marketing for enrollees
	DMHC Limited Licensee (plan to plan {p2p})
	Not licensed by DMHC, authorized by Dept Health Care Services

Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
Access Senior HealthCare, Inc-p2p (Lic#933-0506)	n/a	0	n/a	
Commercial	n/a	0	n/a	licensed Nov 6, 2014 1st lives Jan 2015
Medicare	n/a	8,339	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	n/a	0	n/a	
<i>Less Mcare contracted from others</i>	n/a	-8,339	n/a	
Aetna Health of California Inc (Lic#933-0176)	408,565	404,229	-1.1%	
Commercial	388,067	387,428	-0.2%	
Medicare	20,498	16,801	-18.0%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
AIDS Healthcare Foundation (Lic#933-0432) (Positive Healthcare)	1,698	1,663	-2.1%	
Commercial	0	0	n/a	
Medicare	815	821	0.7%	
Medi-Cal/Healthy Families/HealthyKids/AIM	883	842	-4.6%	
Alameda Alliance for Health (Lic#933-0328)	182,695	214,596	17.5%	IN RECEIVERSHIP
Commercial	5,276	5,410	2.5%	IHSS only Commercial
Medicare	6,568	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	192,542	236,011	22.6%	
<i>Less M-C lives subcontracted to Kaiser</i>	-21,691	-26,825	23.7%	
Aspire Health Plan (Lic#933-0496)	401	784	95.5%	
Commercial	0	0	n/a	licensed Apr 15, 2013 1st lives in Jan 2014
Medicare	401	784	95.5%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Blue Cross of California dba Anthem Blue Cross (Lic#933-0303)	1,679,164	1,852,711	10.3%	
Commercial	780,908	735,308	-5.8%	
Medicare	12,347	15,490	25.5%	
Medi-Cal/Healthy Families/HealthyKids/AIM	885,909	1,101,913	24.4%	
Brown & Toland Health Services, Inc-p2p (Lic#933-0494)	0	0	n/a	
Commercial	0	0	n/a	licensed Apr 12, 2013 1st lives late 2013
Medicare	821	9,787	1092.1%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Mcare contracted from others</i>	-821	-9,787	1092.1%	
California Health & Wellness (Lic#933-0493) (Centene)	117,176	169,374	44.5%	
Commercial	0	0	n/a	sub of Centene licensed Oct 2, 2013 1st lives Nov 2013
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	117,176	169,374	44.5%	
California Physicians' Service dba Blue Shield of California (Lic#933-0043)	1,062,250	1,021,559	-3.8%	
Commercial	972,197	908,798	-6.5%	
Medicare	90,053	112,761	25.2%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	

FULL SERVICE (Restricted & Unrestricted) HMO PLANS' ENROLLMENT FOR YEARS MARCH 31, 2014 & 2015
ENROLLMENT IS COUNTED AT THE UNRESTRICTED PLANS RESPONSIBLE FOR ARRANGING CARE WITH PROVIDERS (see "Notes" on Page 8)

Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
Care 1st Health Plan (Lic#933-0326)	369,297	413,727	12.0%	
Commercial	11	0	n/a	
Medicare	38,868	57,577	48.1%	
Medi-Cal/Healthy Families/HealthyKids/AIM	330,418	356,150	7.8%	
CareMore Health Plan (Lic#933-0408)	51,674	55,895	8.2%	
Commercial	0	0	n/a	sub of Blue Cross
Medicare	51,674	55,895	8.2%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Central Health Plan of California (Lic#933-0404)	17,297	26,675	54.2%	
Commercial	0	0	n/a	sub of AHNC Healthcare
Medicare	17,297	26,675	54.2%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Chinese Community Health Plan (Lic#933-0278)	23,041	27,778	20.6%	
Commercial	14,224	19,226	35.2%	
Medicare	8,817	8,552	-3.0%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Choice Physicians Network, Inc-p2p (Lic#933-0470)	0	0	n/a	
Commercial	0	0	n/a	licensed Sep 14, 2009
Medicare	6,719	8,339	24.1%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Mcare contracted from others</i>	<i>-6,719</i>	<i>-8,339</i>	<i>24.1%</i>	
Cigna HealthCare Plans (see "Notes" on Page 8)	188,247	183,466	-2.5%	
Commercial	188,247	183,466	-2.5%	includes Cigna Healthcare Pacific, formerly Great West, which closed Jul 31, 2010
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Community Care Health Plan, Inc (Lic#933-0487) (home office, Clovis)	4,613	4,785	3.7%	
Commercial	4,613	4,785	3.7%	licensed Mar 1, 2013
Medicare	0	0	n/a	1st lives Jan 2014
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Community Health Group (Lic#933-0200) (home office, Chula Vista)	173,459	246,538	42.1%	
Commercial	0	0	n/a	
Medicare	1,230	5,880	378.0%	
Medi-Cal/Healthy Families/HealthyKids/AIM	172,229	240,658	39.7%	
Contra Costa Health Plan (Lic#933-0054)	109,692	143,067	30.4%	
Commercial	12,772	11,259	-11.8%	
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	116,426	157,914	35.6%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-19,506</i>	<i>-26,106</i>	<i>33.8%</i>	
DaVita HealthCare Partners Plan, Inc-p2p (Lic#933-0498)	0	0	n/a	
Commercial	323,393	400,583	23.9%	licensed Dec 31, 2013 (back-dated)
Medicare	110,860	135,667	22.4%	1st lives unknown
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Com & Mcare contracted from others</i>	<i>-434,253</i>	<i>-536,250</i>	<i>23.5%</i>	

FULL SERVICE (Restricted & Unrestricted) HMO PLANS' ENROLLMENT FOR YEARS MARCH 31, 2014 & 2015
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Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
Easy Choice Health Plan (Lic#933-0457)	60,179	33,644	-44.1%	
Commercial	0	0	n/a	licensed Jun 11, 2007
Medicare	60,179	33,644	-44.1%	1st lives Jan 2008
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
EPIC Health Plan-p2p (Lic#933-0483)	0	0	n/a	
Commercial	39,782	41,981	5.5%	licensed Oct 29, 2010
Medicare	20,275	26,022	28.3%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Com & Mcare contracted from others</i>	<i>-60,057</i>	<i>-68,003</i>	<i>13.2%</i>	
Fresno-Kings-Madera Regional Health Authority (Lic#933-0484) (CalViva)	0	0	0.0%	
Commercial	0	0	n/a	licensed Dec 30, 2010
Medicare	0	0	n/a	Health Net manages
Medi-Cal/Healthy Families/HealthyKids/AIM	232,108	306,869	32.2%	1st lives Mar 2011
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-3,722</i>	<i>-5,328</i>	<i>43.1%</i>	
<i>Less M-C lives subcontracted to Health Net</i>	<i>-228,386</i>	<i>-301,541</i>	<i>32.0%</i>	
GEMCare Health Plan, Inc (Lic#933-0445)	21,089	12,683	-39.9%	
Commercial	13,010	4,544	-65.1%	
Medicare	8,079	8,139	0.7%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Gold Coast Health Plan	134,803	183,677	36.3%	
Commercial	0	0	n/a	not licensed by DMHC
Medicare	0	0	n/a	1st lives Jul 2012
Medi-Cal/Healthy Families/HealthyKids/AIM	136,928	186,744	36.4%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-2,125</i>	<i>-3,067</i>	<i>44.3%</i>	
Golden State Medicare Health Plan (Lic#933-0474)	1,870	385	-79.4%	
Commercial	0	0	n/a	sub of Tenet
Medicare	1,870	3,385	81.0%	licensed May 14, 2009
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	1st lives Jan 2010
Health Net Plans (see "Notes" on Page 8)	1,808,536	2,475,965	36.9%	
Commercial	742,872	788,100	6.1%	
Medicare	151,728	191,700	26.3%	
Medi-Cal/Healthy Families/HealthyKids/AIM	1,034,071	1,623,109	57.0%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>0</i>	<i>0</i>	<i>n/a</i>	
<i>Less M-C lives subcontracted to Molina</i>	<i>-120,135</i>	<i>-126,944</i>	<i>5.7%</i>	
Heritage Provider Network, Inc-p2p (Lic#933-0357)	0	0	n/a	
Commercial	321,176	360,273	12.2%	
Medicare	96,201	117,114	21.7%	
Medi-Cal/Healthy Families/HealthyKids/AIM	9,789	35,187	259.5%	
<i>Less Com, Mcare & M-C contracted from others</i>	<i>-427,166</i>	<i>-512,574</i>	<i>20.0%</i>	
Honored Citizens Choice Health Plan, Inc dba Citizens Choice Healthplan (Lic#933-0414)	13,302	18,778	41.2%	
Commercial	0	0	n/a	
Medicare	13,302	18,778	41.2%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	

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Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
Humana Health Plan of California, Inc (Lic#933-0476)	38,991	61,723	58.3%	
Commercial	0	0	n/a	licensed May 12, 2009 1st lives Jan 2010
Medicare	38,991	61,723	58.3%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Inland Empire Health Plan (Lic#933-0346) (IEHP)	669,012	976,520	46.0%	
Commercial	0	0	n/a	
Medicare	11,627	24,765	113.0%	
Medi-Cal/Healthy Families/HealthyKids/AIM	711,689	1,029,650	44.7%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-54,304</i>	<i>-77,895</i>	<i>43.4%</i>	
Inter Valley Health Plan, Inc (Lic#933-0151)	20,834	22,287	7.0%	
Commercial	0	0	n/a	
Medicare	20,834	22,287	7.0%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Kaiser Foundation Health Plan, Inc (Lic#933-0055)	7,098,882	7,653,689	7.8%	
Commercial	5,756,075	6,092,389	5.8%	
Medicare	954,336	1,036,159	8.6%	
Medi-Cal/Healthy Families/HealthyKids/AIM	388,471	525,141	35.2%	
Kern Health Systems Plans (see "Notes" on Page 8)	139,428	188,596	35.3%	
Commercial	0	0	n/a	
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	141,824	192,241	35.5%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-2,396</i>	<i>-3,645</i>	<i>52.1%</i>	
L.A. Care Plans (see "Notes" on Page 8)	616,138	352,697	-42.8%	
Commercial	45,861	45,992	0.3%	IHSS only Commercial
Medicare	3,674	15,493	321.7%	
Medi-Cal/Healthy Families/HealthyKids/AIM	1,344,544	1,117,004	-16.9%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-113,971</i>	<i>-135,765</i>	<i>19.1%</i>	
<i>Less M-C lives subcontracted to Care 1st</i>	<i>-284,308</i>	<i>-288,953</i>	<i>1.6%</i>	
<i>Less M-C lives subcontracted to Blue Cross</i>	<i>-379,461</i>	<i>-400,759</i>	<i>5.6%</i>	
<i>Less M-C lives subcontracted to Universal Care</i>	<i>-201</i>	<i>-315</i>	<i>56.7%</i>	
Molina Healthcare of California (Lic#933-0322)	409,203	431,069	5.3%	
Commercial	3,457	19,481	463.5%	
Medicare	8,637	21,164	145.0%	
Medi-Cal/Healthy Families/HealthyKids/AIM	412,923	405,004	-1.9%	
<i>Less M-C lives subcontracted to Health Net</i>	<i>-15,814</i>	<i>-14,580</i>	<i>-7.8%</i>	
Monarch Health Plan-p2p (Lic#933-0453)	0	0	n/a	
Commercial	0	0	n/a	licensed Apr 18, 2007 1st lives Jan 2008
Medicare	19,597	57,056	191.1%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less M-care contracted from others</i>	<i>-19,597</i>	<i>-57,056</i>	<i>191.1%</i>	
On Lok Senior Health Services (Lic#933-0385)	1,276	1,367	7.1%	
Commercial	0	0	n/a	
Medicare	1,184	1,236	4.4%	
Medi-Cal/Healthy Families/HealthyKids/AIM	92	131	42.4%	

FULL SERVICE (Restricted & Unrestricted) HMO PLANS' ENROLLMENT FOR YEARS MARCH 31, 2014 & 2015
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Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
Orange Prevention & Treatment Integrated Medical Assistance dba CalOptima (Lic#933-0394)	552,992	703,794	27.3%	
Commercial	0	0	n/a	
Medicare	15,849	12,944	-18.3%	
Medi-Cal/Healthy Families/HealthyKids/AIM	562,187	730,747	30.0%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-25,044</i>	<i>-39,897</i>	<i>59.3%</i>	
<i>Less M-C lives subcontracted to Health Net</i>	<i>0</i>	<i>0</i>	<i>n/a</i>	
Partnership HealthPlan of California (Lic#933-0416)	368,617	474,112	28.6%	
Commercial	0	0	n/a	
Medicare	8,272	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	397,410	527,171	32.7%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-37,065</i>	<i>-53,059</i>	<i>43.2%</i>	
PIH Health Care Solutions-p2p (LIC#933-0501)	n/a	0	n/a	
Commercial	n/a	2,342	n/a	licensed Apr 14, 2014
Medicare	n/a	0	n/a	1st lives Aug 2014
Medi-Cal/Healthy Families/HealthyKids/AIM	n/a	0	n/a	
<i>Less Com contracted from others</i>	<i>n/a</i>	<i>-2,342</i>	<i>n/a</i>	
Premier Health Plan Services, Inc-p2p (Lic#933-0473)	0	0	n/a	
Commercial	0	0	n/a	licensed Jun 25, 2009
Medicare	2,053	2,256	9.9%	1st lives Jan 2011
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Mcare contracted from others</i>	<i>-2,053</i>	<i>-2,256</i>	<i>9.9%</i>	
PRIMECARE Medical Network, Inc-p2p Lic#933-0367)	0	0	n/a	
Commercial	152,765	147,617	-3.4%	
Medicare	47,695	52,432	9.9%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Com & Mcare contracted from others</i>	<i>-200,460</i>	<i>-200,049</i>	<i>-0.2%</i>	
Prospect Health Plan, Inc-p2p (Lic#933-0500)	n/a	0	n/a	
Commercial	n/a	0	n/a	licensed Nov 4, 2014
Medicare	n/a	1,012	n/a	1st lives Mar 2015
Medi-Cal/Healthy Families/HealthyKids/AIM	n/a	0	n/a	
<i>Less Mcare contracted from others</i>	<i>n/a</i>	<i>-1,012</i>	<i>n/a</i>	
Providence Health Network-p2p (Lic#933-0497)	0	0	n/a	
Commercial	0	0	n/a	licensed Nov 22, 2013
Medicare	3,334	3,977	19.3%	1st lives Jan 2014
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Mcare contracted from others</i>	<i>-3,334</i>	<i>-3,977</i>	<i>19.3%</i>	
San Francisco Community Health Authority (Lic#933-0423) (San Francisco Health Plan)	93,792	125,368	33.7%	
Commercial	12,087	11,836	-2.1%	IHSS only Commercial
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	86,264	120,438	39.6%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-4,559</i>	<i>-6,906</i>	<i>51.5%</i>	

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Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
San Joaquin Health Commission/dba Health Plan of San Joaquin (Lic#933-0442)	210,239	289,331	37.6%	
Commercial	0	0	n/a	
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	215,088	296,090	37.7%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-4,849</i>	<i>-6,759</i>	<i>39.4%</i>	
San Mateo Health Commission (Lic#933-0358) (Health Plan of San Mateo)	99,271	123,081	24.0%	
Commercial	1,083	1,107	2.2%	IHSS only Commercial
Medicare	8,819	11,081	25.6%	
Medi-Cal/Healthy Families/HealthyKids/AIM	93,473	116,263	24.4%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-4,104</i>	<i>-5,370</i>	<i>30.8%</i>	
Santa Barbara San Luis Obispo Regional Health Authority (Lic#933-0400) (CenCal Health)	120,450	154,927	28.6%	
Commercial	0	0	n/a	IHSS only Commercial
Medicare	0	164	n/a	
Medi-Cal/Healthy Fam/HealthyKids/AIM	120,450	154,763	28.5%	
Santa Clara County Plans (see "Notes" on Page 8)	176,904	230,894	30.5%	
Commercial	19,259	20,186	4.8%	
Medicare	460	6,549	1323.7%	
Medi-Cal/Healthy Families/HealthyKids/AIM	175,491	226,950	29.3%	
<i>Less M-C lives subcontracted to Kaiser</i>	<i>-18,306</i>	<i>-22,791</i>	<i>24.5%</i>	
Santa Cruz-Monterey-Merced Managed Medical Care Commission (Lic#933-0410) (Central California Alliance for Health)	236,382	320,654	35.7%	
Commercial	471	487	3.4%	IHSS only Commercial
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	235,911	320,167	35.7%	
Satellite Health Plan, Inc (Lic#933-0491)	56	n/a	n/a	CLOSED JAN 1, 2015
Commercial	0	n/a	n/a	Medicare (dialysis) only
Medicare	56	n/a	n/a	licensed Dec 8, 2012
Medi-Cal/Healthy Families/HealthyKids/AIM	0	n/a	n/a	1st lives Jan 2014
SCAN Health Plan (Lic#933-0212)	151,870	159,560	5.1%	
Commercial	0	0	n/a	
Medicare	143,927	148,662	3.3%	
Medi-Cal/Healthy Families/HealthyKids/AIM	7,943	10,898	37.2%	
Scripps Health Plan Services, Inc-p2p (Lic#933-0377)	0	0	n/a	
Commercial	38,958	51,669	32.6%	
Medicare	29,869	38,019	27.3%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
<i>Less Com & Mcare contracted from others</i>	<i>-68,827</i>	<i>-89,688</i>	<i>30.3%</i>	
Seaside Health Plan-p2p (Lic#933-0495)	0	0	n/a	
Commercial	1,152	2,246	95.0%	licensed May 17, 2013
Medicare	47	185	293.6%	1st lives Sep 2013
Medi-Cal/Healthy Families/HealthyKids/AIM	1,681	17,999	970.7%	
<i>Less Com, Mcare & M-C contracted from others</i>	<i>-2,880</i>	<i>-20,430</i>	<i>609.4%</i>	

FULL SERVICE (Restricted & Unrestricted) HMO PLANS' ENROLLMENT FOR YEARS MARCH 31, 2014 & 2015
ENROLLMENT IS COUNTED AT THE UNRESTRICTED PLANS RESPONSIBLE FOR ARRANGING CARE WITH PROVIDERS (see "Notes" on Page 8)

Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
Sharp Health Plan (Lic#933-0310)	80,513	103,890	29.0%	
Commercial	80,513	103,890	29.0%	
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Sutter Health Plus (Lic#933-0490)	4,404	11,404	158.9%	
Commercial	4,404	11,404	158.9%	Licensed Apr 5, 2013
Medicare	0	0	n/a	1st lives Apr 2013
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
UHC of California dba UnitedHealthcare of California (Lic#933-0126) (PacifiCare/Secure Horizons)	788,984	776,929	-1.5%	
Commercial	463,274	448,895	-3.1%	
Medicare	325,710	328,034	0.7%	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	
Universal Care, Inc (Lic#933-0209) (Brand New Day)	6,343	9,526	50.2%	
Commercial	0	0	n/a	Medicare & Medi-Cal Chronic Mental
Medicare	4,024	7,242	80.0%	only
Medi-Cal/Healthy Families/HealthyKids/AIM	2,319	2,284	-1.5%	
University HealthCare Advantage (Lic#9330507)	n/a	70	n/a	
Commercial	n/a	0	n/a	licensed Feb 20, 2014
Medicare	n/a	70	n/a	1st lives Jan 2015
Medi-Cal/Healthy Families/HealthyKids/AIM	n/a	0	n/a	
Ventura County Health Plan (Lic#933-0344)	15,094	15,458	2.4%	
Commercial	15,075	15,447	2.5%	Commercial (mostly County
Medicare	0	0	n/a	Employees)
Medi-Cal/Healthy Families/HealthyKids/AIM	19	11	-42.1%	
Western Health Advantage (Lic#933-0348)	107,265	117,448	9.5%	
Commercial	107,265	117,448	9.5%	
Medicare	0	0	n/a	
Medi-Cal/Healthy Families/HealthyKids/AIM	0	0	n/a	

FULL SERVICE (Restricted & Unrestricted) HMO PLANS' ENROLLMENT FOR YEARS MARCH 31, 2014 & 2015
ENROLLMENT IS COUNTED AT THE UNRESTRICTED PLANS RESPONSIBLE FOR ARRANGING CARE WITH PROVIDERS (see "Notes" on Page 8)

Health Plan (name as appears on DMHC's Financial Reporting Form, Cover Page)	Total HMO March 2014	Total HMO March 2015	Chg fr 2014	Comments
GRAND TOTALS	March 2014	March 2015	Chg fr 2014	
Commercial	9,631,021	9,936,886	3.2%	
Medicare	2,030,126	2,254,455	11.1%	
Medi-Cal/Healthy Fam/HealthyKids/AIM	6,774,841	8,608,032	27.1%	
GRAND TOTAL HMO	18,435,988	20,799,373	12.8%	

Sources:

- * HMO enrollment - from licensed health plans' financial filings with the Department of Managed HealthCare (DMHC), for March of each selected year ("Enrollment" and "Write-Ins" Sections).
- * Gold Coast Health Plan HMO enrollment - from the Department of Health Care Services' (DHCS), "Medi-Cal Managed Care Monthly Capitation Reports", March 2014 & 2015.

Notes:

- * Only full-service licensed Knox-Keene HMOs and Gold Coast Health Plan where included in this report. For DMHC Plans, both restricted and unrestricted full-service licensed plans were included. Unrestricted plans are considered for this report as primary plans (ie. enrollees are obtained directly from the governments and/or the market place). The restricted plans are also referred to as "plan to plan" (p2p) licensees, because by stipulation with DMHC, they are allowed to only do business with other plans (no direct marketing or contracting with the governments). The plans included in this report must have been in operation (have enrollees) on March 31, 2014 and/or March 31, 2015.
- * **In order to avoid double counting of HMO enrollees, enrollee counts were counted at the level at which care was to be rendered by Unrestricted Plans. Therefore, when a primary plan subcontracted lives to another plan (a subcontractor to the primary), the lives were counted at the subcontracted plan; and those lives were deducted from the primary plan. The spreadsheet reflects the deduction each year from the primary plan.**
- * HMO enrollment excludes enrollees associated with: out-of-state, PPO, Medicare Supplement, Administrative Services Only (ASO), dental and Employee Assistance Program (EAP).
- * HMO enrollment includes:
 - Commercial - large group, small group, individual, HMO high deductible, all Point of Service (POS), In-Home Supportive Services (IHSS) and Covered California.
 - Medicare - risk, cost, MedConnect and Medi-Medi
 - Medi-Cal - Medi-Cal, Healthy Families, Healthy Kids, Multipurpose Senior Services Program (MSSP) and Access for Infants & Mothers (AIM)
- * For ease of analysis and data presentation the enrollment of the following plans were combined:
 - Health Net Community Solutions, Inc (Lic#933-0426) & Health Net of California, Inc (Lic#933-0300)
 - Kern Health Systems (Lic#933-0335) & Kern Health Systems Group Health Plan (Lic#933-0425)
 - L.A. Care Health Plan Joint Powers Authority (Lic#933-0504) & Local Initiative Authority for Los Angeles County dba L.A. Care (Lic#933-0355)
 - Santa Clara Family Health Plan QIF (Lic#933-0444) & Santa Clara Family Health Plan (Lic#933-0351)
 - Cigna HealthCare of California (Lic#933-0152) & Cigna Healthcare Pacific (Lic#933-0325)